Registered office: A-44, Hosiery Complex, Phase-II, NOIDA 201 305, Uttar Pradesh
Manufacturing Facility: 12A, Peenya Industrial Area, Peenya, Bengaluru 560 058
Corporate office: Express Trade Towers, 8th floor, 15-16 Sector 16A, Noida 201301.

For immediate release

9M FY 14 net sales at ₹ 3.74 billion
PBT at ₹ 722 million and PAT at ₹ 492 million

- ***Q3 Product Order booking 25% more than H1 product order booking***
- ***Domestic demand continues to be sluggish– due to continuing delays in Capex decisions***
- ***International order booking - impacted by global slowdown and volatile currency movements***
- ***JV secured its first international order***
- ***Outstanding order book at ₹ 5.2 billion***

BENGALURU, January 23, 2014: Triveni Turbine Limited (TTL), market leader in steam turbines upto 30 MW, today announced its performance for the third quarter and nine months ended 31st Dec 2013 (Q3 / 9M FY 14).

PERFORMANCE OVERVIEW:

April - Dec 2013 v/s April - Dec 2012 (9M FY 14 v/s 9M FY 13)

- Net Sales at ₹ 3.74 billion - lower by 20%
- EBITDA of ₹ 828 million with a margin of 22.1 %
- Profit before Tax (PBT) at ₹ 722 million with a margin of 19.3%
- Profit after tax (PAT) at ₹ 492 million
- EPS for 9M (not annualized) at ₹ 1.49 per equity share

Oct - Dec 2013 v/s Oct - Dec 2012 (Q3 FY 14 v/s Q3 FY 13)

- Net Sales lower at ₹ 1.41 billion
- EBITDA of ₹ 319 million with a margin of 22.7%
- Profit before Tax (PBT) at ₹ 301 million with a margin of 21.4%
- Profit after tax (PAT) at ₹ 208 million
- EPS for Q3 (not annualized) at ₹ 0.63 per equity share

Commenting on the Company's financial performance, Mr. Dhruv M. Sawhney, Chairman and Managing Director, Triveni Turbine Limited, said:

"The performance of the business for the quarter and nine months under review from the turnover and profitability point of view has been lower than our expectations. Oct – Dec 2013 quarter saw significant order intake as many enquiries which were in the pipeline got concluded during this period. The product order intake exceeded the H1 figures by over 25%. However, the macroeconomic factors - economic slowdown, currency depreciation, lower credit etc., both domestically and in the addressable markets globally still continue, which has impacted both the order booking and revenue. Even though the enquiry books for both domestic and overseas markets remain strong, delays in order finalisation as well as delay in taking deliveries by customers are some of the challenges being faced. The company continued its focus on export markets and during the last nine months, established customer contacts in many more countries and built a strong enquiry book. We expect, in the coming quarters, many of these enquiries could be converted into orders. The aftermarket business has also been affected, though to a lesser extent.

On account of the slowdown mentioned above, we believe the year end results would not be as per our estimates and are expected to register a decline. However, with a strong order intake in Q3 and a reasonable visibility of order finalization in Q4, we believe, we should be able to carry a healthy order book for FY 15. This should help us in getting the business back on the growth path on turnover and profits.

The quarter under review saw a break-through in the order booking from the international market for our joint venture with GE, GE Triveni Limited (GETL). After *securing two orders in the current year from the domestic market, GETL secured its first international order for the supply of a 38 MW steam turbine to a South East Asian customer. Further, the JV is in the final stages of receiving several more orders, some of which are for even higher capacities, from both the domestic and international markets. We are confident that these orders will be concluded by the year end. Having successfully commissioned its first turbine, and having five turbines for execution in the domestic and international market, we believe GETL is well positioned to get more orders from both the domestic and international markets."*

- ENDS –

Attached: Details to the Announcement and Results Table

About Triveni Turbine Limited

Triveni Turbine Limited (TTL) is a focused and growing corporation which has been helping customers in achieving power self-sufficiency as well as sustainability with engineered-to-order steam turbines upto 30 MW along with unparallel after-sales services. The business of the company was demerged from Triveni Engineering & Industries Limited subsequent to a court approved demerger scheme. TTL is the market leader in the steam turbines with state-of-the-art manufacturing facility located in Bengaluru.

Triveni's market leadership has been built on a foundation of strong and continuously evolving research, development and engineering capabilities. The customer centric approach to R&D, along with a keen focus on delivered product and life-cycle cost has allowed Triveni to set benchmarks for efficiency, robustness and up-time of the turbine. A strong internal team, strengthened by collaborative associations with globally leading design and research institutions, has placed Triveni at the forefront of a technically challenging field dominated by large multi-nationals.

Supply of the turbine doesn't end Triveni's engagement with a customer. Instead, it marks the beginning of an unending relationship that ensures smooth commissioning and 360 degree after-sales services including annual maintenance, refurbishment, spares and much more.

GE Triveni Limited (GETL) is a subsidiary of Triveni Turbine Limited (TTL) and a joint venture with GE. GETL is engaged in design, supply and service of advanced technology steam turbines with generating capacity of above 30 to 100 MW. Headquartered in Bengaluru, GETL is committed to develop and bring to the steam turbine market, superior technology in a multi-generation product. GETL turbines are manufactured in the state-of-the-art plant of Triveni Turbine Ltd. The products are marketed under "GE Triveni" brand globally.

For further information on the Company, its products and services please visit **www.triveniturbines.com**

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Note: *Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local political or economic developments, technological risks, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward looking statements. Triveni Turbine Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.*

9M /Q3 FY 14: FINANCIAL RESULTS REVIEW

(All figures in ₹ million, unless otherwise mentioned)

TTL is the domestic market leader in steam turbines up to 30MW. It has maintained its dominance consistently over the years and is one of the largest manufacturers worldwide in high and low pressure turbines in this range. Company's ability to provide high-tech precision engineered-to-order solutions has made it one of the most trusted names within the sector.

Performance Review

(₹ million)

	Q3 FY 14 Oct - Dec 2013	9M FY 14 Apr - Dec 2013	Q3 FY 13 Oct - Dec 2012	9M FY 13 Apr - Dec 2012
Net sales	1409	3744	1751	4663
EBITDA	319	828	490	1245
EBITDA Margin	22.7%	22.1%	28.0%	26.7%
Depreciation & Amortisation	32	96	31	92
PBIT	287	732	459	1153
PBIT Margin	20.4%	19.6%	26.2%	24.7%
Interest	1	5	5	27
PBT	301	722	454	1127
PBT Margin	21.4%	19.3%	25.9%	24.1%
PAT	208	492	305	760

Business Analysis & Outlook

The overall year on year performance has been lower than our expectations primarily due to the macroeconomic situations. Even though the domestic market showed some improvement in Q3 FY 14 vis-a-vis Q3 FY 13, the overall domestic market for the first nine months of the current year has been at more or less at the same level as in the last financial year. Even though the overall performance for the quarter and nine months under review has been below the corresponding periods of last year, there has been a consistent improvement in performance quarter over quarter during the current financial year.

On the booking front also, due to the uncertain macro market conditions, order intake has been lumpy. During the first six months of the current financial year, the company's product order intake was approx ₹ 1.4 billion, while the order intake in Q3 alone was ₹ 1.7 billion. The outstanding carry forward order book as on 31st December 2013 has been ₹ 5.2 billion. The pipeline enquiries which are expected to be closed in Q4 FY 14 are also quite good and with all these we believe that the carry forward order book at the end of the FY 14 will be healthy. This should ensure a good growth in revenue and profitability in FY 15. The year on year order inflow from the export market has also been lower as many finalisations of orders got pushed into the coming quarters, which we believe will help us in building a good export order book in the coming quarters.

Domestic Market - Product

The domestic market continues to remain sluggish for both order inflow and deliveries. The macroeconomic environment is not at all conducive for new capex, which resulted in putting on hold of all major enquiries, which has been contrary to our assessment in the beginning of the financial year. This has impacted the Company's plan for achieving a higher order inflow and turnover. While the enquiry book for the domestic market still remain strong and at more or less same levels of the previous year, the order finalisations are getting delayed / postponed on account of the lack of visibility on the overall economic front.

While the first half of the current year saw an overall demand of 263 MW in the domestic market, Q3 order finalization has been strong at 220 MW, which is significantly higher than the order finalized during the same period last year (Q3 FY 13). In spite of the tough competition, Triveni could maintain market share of 55% which proves the competitive edge Triveni enjoys in the industry. However, this has an impact on the margins in the short term. The company is continually working towards cost reduction and value engineering in order to protect its margin in the long term. Based on the status of various enquiries in the pipeline, we expect the order finalization in Q4 to be in line with the order finalized in Q3. This should help in building up a good order backlog from the domestic market for deliveries in FY 15.

Export Market - Product

Triveni's foray into export market had yielded results in the past specifically in the past two/three years and the company showed significant growth in the export market - both from the order booking perspective and revenue recognition point of view. Having established itself in many markets around the world, both as a quality and credible supplier, Triveni is poised to build on this in future.

The order booking in the export market in the first nine months has been quite below our estimates mainly due to macro-economic reasons. Similar to the good order intake in the domestic market, exports also witnessed a significant growth in order in-take in Q3, which helped to bridge the gap in export order booking year on year. However, the addressable markets globally is still in the midst of economic uncertainties such as sharp depreciation of local currencies, lack of credit availability and overall economic slowdown which have caused some amount of delay / postponement of finalization of order.

Some export orders have been received from Indian EPC companies, which while expanding our presence in the International market carry domestic market margins.

After market

The share of after-market to the total revenue is 21% vis a vis 18% during the same period last year. Even though the overall order booking in this business for the current nine month period has been better than previous period, similar to product order finalization, the company has been experiencing some amount of delays / deferment of finalization of orders for this business. The company expects good order inflow from both spares and refurbishment business in Q4 and is expanding its reach in these sectors to help this business grow significantly in the coming years.

GE Triveni Limited

The operations of the joint venture with GE are in line with our expectation. After securing two domestic orders totaling 76 MW in the current financial year, the JV secured its first order from the international market for a 38 MW turbine. The domestic market in the above 30 MW range has contracted by 35% year on year and GETL's order booking of 76 MW enabled it to achieve a significant market share. GETL's first order for 35 MW has been commissioned and is currently executing orders for five turbines. As per the JV agreement, the manufacture of the turbines is being undertaken by TTL. The GE & TTL marketing teams are currently responding to the enquiries both in the domestic and in diverse international markets. The JV is also in the final stages of finalization of two significantly sized turbines from overseas market which are expected to be concluded in the current quarter as well as an order from the domestic market. Having commissioned one turbine and with a pipeline of orders for four turbines from domestic market and one from the international market, the company is poised to build a strong pipeline enquiry which once the global economic situation improves, is expected to convert into firm orders.